

MARSH



MARSH MERCER KROLL  
GUY CARPENTER OLIVER WYMAN

Energy Practice

The background of the lower half of the page is a photograph of an industrial facility, likely a refinery or chemical plant. It features large, complex piping systems, cylindrical storage tanks, and distillation columns under a clear blue sky. The image is overlaid with a semi-transparent blue filter.

# Energy and Marine Training Courses 2009

# The Energy Insurance and Risk Management Course

27 April – 1 May 2009



*A five day course held in London, U.K. – Intermediate Level*

This five day intensive course is particularly suitable for people who have recently commenced a career in energy insurance and require a foundation in all aspects of the business. The course covers the principles of energy insurance relating to risk management issues, which will give the delegate a broader understanding of the subject within their present role.

During the five days of the course, delegates will be involved with various case studies and exercises. The speakers will consist of insurance practitioners from Marsh's Energy Practice and sister companies, in addition to specialist external speakers, usually including a Risk Manager, Underwriter and Loss Adjuster. Knowledge transfer is delivered through formal presentations, workshops and case studies. Delegates will be expected to actively participate in a team presentation.

***The cost of this course is GBP2,100 plus VAT, per delegate.***

This charge covers all course material, lunches on each of the five course days and at least two social events. Travel, accommodation and allied expenses are borne by the delegates.

Maximum participants – 24

Minimum participants – 10

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than eight weeks before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to two weeks before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# The Energy Insurance Diploma Course

6 July – 10 July 2009



*A five day course held in London, U.K. – Beginners Level*

This five day course is very much a foundation course, providing an analysis of the general principles of insurance and an insight into the workings of the insurance markets. The course provides an introduction to the fundamental principles of insurance, such as insurable interest, indemnity subrogation, contribution, etc. It is particularly suitable for people in their early years of training, or those who have transferred from the finance or legal sector into insurance and require a broad understanding of the essential principles of insurance before seeking the specialised knowledge of the industry. It is not suitable for individuals who are looking for in-depth training in a specialised branch such as the energy insurance industry. The course is predominately led by an ACII Chartered Insurance Practitioner and other insurance practitioners from Marsh's Energy Practice. An assessment paper is taken at the end of the course.

***The cost of this course is GBP1,050 plus VAT, per delegate.***

This charge covers all course material, lunches on each of the five course days and at least two social events. Travel, accommodation and allied expenses are borne by the delegates.

Maximum participants – 24

Minimum participants – 10

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than eight weeks before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to two weeks before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# The Energy Risk Management Course

7 September – 11 September 2009



***A five day course held in London, U.K. – Advanced Level***

This is a specialist five day course designed for individuals who need to develop an insight into the principles of risk management in relation to the energy industry and to engage in practical coursework to refine these skills. The course will involve theoretical as well as practical training, a site visit and a risk management exercise. It is not suitable for individuals who do not have a basic knowledge of the general principles of insurance. However, this course could be appropriate for the individual who may not have a specialised knowledge of energy insurance, but does have a general understanding in the principles of insurance. The speakers will consist of insurance practitioners from Marsh's Energy Practice in addition to specialist external speakers, including Risk Finance practitioners and Energy Site Managers. Knowledge transfer is delivered through formal presentations, workshops, case studies and a site visit. Delegates will be expected to actively participate in a case study and team presentation.

***The cost of this course is GBP2,100 plus VAT, per delegate.***

This charge covers all course material, lunches on each of the five course days and at least two social events. Travel, accommodation and allied expenses are borne by the delegates.

Maximum participants – 24

Minimum participants – 10

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than eight weeks before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to two weeks before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# The Energy Insurance and Risk Management Course

5 October – 9 October 2009



*A five day course held in London, U.K. – Intermediate Level*

This five day intensive course is particularly suitable for people who have recently commenced a career in energy insurance and require a foundation in all aspects of the business. The course covers the principles of energy insurance relating to risk management issues, which will give the delegate a broader understanding of the subject within their present role.

During the five days of the course, delegates will be involved with various case studies and exercises. The speakers will consist of insurance practitioners from Marsh's Energy Practice and sister companies, in addition to specialist external speakers, usually including a Risk Manager, Underwriter and Loss Adjuster. Knowledge transfer is delivered through formal presentations, workshops and case studies. Delegates will be expected to actively participate in a team presentation.

***The cost of this course is GBP2,100 plus VAT, per delegate.***

This charge covers all course material, lunches on each of the five course days and at least two social events. Travel, accommodation and allied expenses are borne by the delegates.

Maximum participants – 24

Minimum participants – 10

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than eight weeks before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to two weeks before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# The Energy Insurance and Risk Management Course

25 October – 28 October 2009



*A four day course held in Dubai, U.A.E. – Intermediate Level*

This four day intensive course is particularly suitable for people who need to further develop their knowledge and understanding of energy insurance. This course offers a foundation in all aspects of the business relating to risk management issues. Previous courses have attracted delegates from many oil, gas and petrochemical, and insurance companies. The speakers will consist of Marsh's insurance practitioners from the Middle East and North Africa region, as well as selected guest speakers. Knowledge transfer is delivered through formal presentations, workshops and case studies. Delegates will be expected to actively participate in a team presentation.

***The cost of this course is USD3,250 per delegate***

This charge covers all course material, lunches on each of the four course days and at least two social events. Travel, accommodation and allied expenses are borne by the delegates.

Maximum participants – 24

Minimum participants – 10

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than eight weeks before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to two weeks before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# The Marine Insurance Course

30 March – 3 April 2009

22 June – 26 June 2009

21 September – 25 September 2009

19 October – 23 October 2009



## *A five day course held in Norwich, U.K. – Intermediate Level*

This five day intensive course is particularly suitable for people who need to further develop their knowledge and understanding of the various aspects of marine insurance; Marine hull, Marine cargo, Liability, and Protection and Indemnity (P&I), how they inter-relate and how the shipping world operates. The course includes lectures on the different types of modern commercial vessels, the international marine conventions currently in force, and cargo packing issues. A foundation of the basic principles of marine insurance is also included, with special attention given to the Marine Insurance Act (1906).

Lectures are performed by senior Marsh experts, most of whom have over 30 years experience in the marine insurance market, both as insurers and brokers. The course combines formal but highly interactive lectures, videos, discussions with dynamic exercises, and some light evening work by delegates. Extensive notes and materials are supplied throughout the course.

### ***The cost of this course is GBP1050 plus VAT, per delegate.***

This includes tuition, free mid-day lunch and refreshments during the day, all course materials, and one formal evening dinner. Travel and accommodation costs are the responsibility of the delegates, although Marsh can arrange accommodation at a reasonably priced local hotel upon request.

Maximum participants – 18

Minimum participants – 12

**Conditions:** Shortly after confirmation of the booking an invoice will be sent to you. Payment is required no later than 30 days before the course starts, or immediately for bookings made within the eight weeks of the beginning of the course.

**Cancellations:** Bookings may be cancelled at any time up to 30 days before the start of the course and a refund will be made, less a 20 percent administration fee. No refund will be made for cancellations made after that date, although a substitute delegate will be accepted at any time in place of the person booked. If Marsh has to cancel the event for any reason, a full refund will be made. We reserve the right to change details of the programme and speakers if the need arises.

# Registration Form

Please complete this form and post, email or fax it to:  
Carol-Joan Smart, Training Officer,  
Marsh Ltd, Energy Practice, Tower Place, London, EC3R 5BU, England.  
Tel: +44(0) 20 7357 2696 Fax: +44(0) 20 7929 2705  
e-mail: Carol-Joan.Smart@marsh.com

Name: .....  
Company: .....  
Job Title: .....  
Address: .....  
Post Code/Zip Code: .....  
Country: .....  
Tel: .....  
Fax: .....  
E-mail: .....

*Please tick the course(s) you would like to attend.*

- The (First) Norwich Marine Insurance Course, Norwich, U.K.**   
30 March – 3 April 2009 Intermediate (GBP1050 plus VAT)
- The Energy Insurance and Risk Management Course, London, U.K.**   
27 April – 1 May 2009 Intermediate (GBP2,100 plus VAT)
- The (Second) Marine Insurance Course, Norwich, U.K.**   
22 – 26 June 2009 Intermediate (GBP1050 plus VAT)
- The Energy Insurance Diploma Course, London, U.K.**   
6 – 10 July 2009 Beginners (GBP1,050 plus VAT)
- The Energy Risk Management Course, London, U.K.**   
7 – 11 September 2009 Advanced (GBP2,100 plus VAT)
- The (Third) Marine Insurance Course, Norwich, U.K.**   
21 – 25 September 2009 Intermediate (GBP1050 plus VAT)
- The Energy Insurance and Risk Management Course, London, U.K.**   
5 – 9 October 2009 Intermediate (GBP2,100 plus VAT)
- The (Fourth) Marine Insurance Course, Norwich, U.K.**   
19 – 23 October 2009 Intermediate (GBP1050 plus VAT)
- The Energy Insurance and Risk Management Course, Dubai, U.A.E.**   
25 – 28 October 2009 Intermediate (USD3,250)

Method of payment  
Cheque payable to Marsh Ltd  
Company invoice (please give address if different from above)  
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***Please read the conditions and cancellation policy for your chosen courses prior to submitting this form.***

# MARSH

 MARSH MERCER KROLL  
GUY CARPENTER OLIVER WYMAN

For further information, please contact:

Carol-Joan Smart  
Marsh Limited  
Energy Practice  
Tower Place East  
London, EC3R 5BU  
United Kingdom

Tel: +44 (0)20 7357 2696  
Fax: +44 (0)20 7929 2705  
email: Carol-Joan.Smart@marsh.com

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Marsh Ltd reserves the right to cancel or vary these events where it considers that circumstances necessitate this.

Marsh Ltd accepts no liability if these events do not take place for whatever reason.

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